ALABAMA RURAL WATER ASSOCIATION

42nd Annual Technical Training Conference

MARCH 15–18, 2020 • MOBILE CONVENTION CENTER

EXHIBITOR PACKAGE

Alabama Rural Water Association

2576 Bell Road
Montgomery, Alabama 36117
(334) 396-5511
Fax (334) 396-7090
email: arwa@alruralwater.com
Visit our website at: www.alruralwater.com

Quality On Tap!
Our Commitment Our Profession

STAFF

EXECUTIVE DIRECTOR
Robert White, IV

OFFICE ADMINISTRATION
Amy Dunaway, Debbie Sillman and Jerena Webb

SOURCE WATER PROTECTION
George Marodis

TRAINING, CAPACITY DEVELOPMENT, ENERGY EFFICIENCY, AND APPRENTICESHIP
Chris Lovelace, Robert Newton, Mike Reif, and Chris Harmon

CIRCUIT RIDERS
Andrew Crawford, Derek Pierce, Keith Hester and Michael Baumgartner

BOARD OF DIRECTORS

Randolph Hall, President – District 8
South Bullock County Water Authority
Term Expires 2022

James Dixon, Vice President – District 10
Geneva Water Works & Sewer Board
Term Expires 2020

William Snyder, Secretary-Treasurer – District 7
Monroeville Water Works & Sewer Board
Term Expires 2019

Eric Hill – District 1
Russellville Water & Sewer Board
Term Expires 2019

Wayne Reed – District 2
Northeast Morgan County Water & Sewer Authority
Term Expires 2021

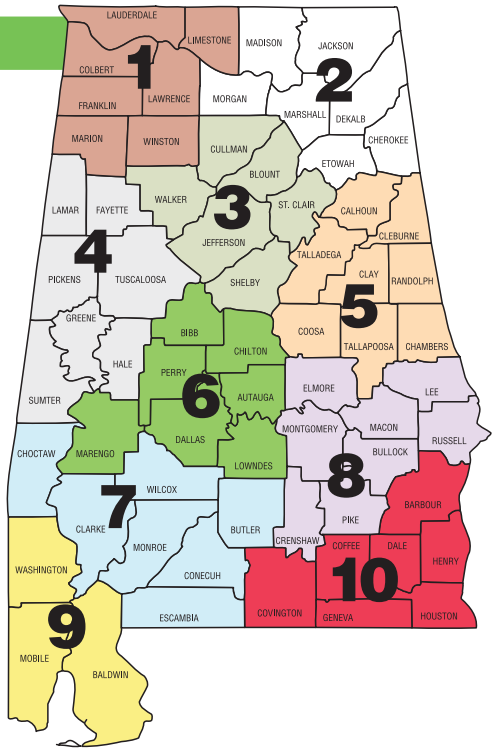
Isaac Howard, III – District 3
Trussville Utilities
Term Expires 2020

Dennis Sudduth – District 4
Carroll's Creek Water Authority
Term Expires 2021

Echols Bryant – District 5
Calhoun County Water & FPA
Term Expires 2022

Terry Jackson – District 6
Thorsby Water Words Board
Term Expires 2019

Mark Bohlin – District 9
Perdido Bay Water, Sewer & FPD
Term Expires 2020



ARWA 42ND ANNUAL TECHNICAL TRAINING CONFERENCE

MARCH 15-18, 2020

CONFERENCE HOTELS

Renaissance Mobile Riverview Plaza Hotel
64 South Water Street
Mobile, AL 36602
Local Phone: 251-438-4000
Toll-free: 800-922-3298

Group Code is Alabama Rural Water Association
Rate Single/Double $139
Cutoff Date: February 17, 2020

All reservations must be accompanied by a one night Non Refundable room deposit at the time of booking. The Hotel will not hold any reservations unless secured in this manner.
The Cost of Parking at the Renaissance is not included in the Discounted Room Rate.

The Battle House Hotel & Spa
26 North Royal Street
Mobile, AL 36602
Local Phone: 251-338-2000
Toll-free: 866-316-5957

Group Code is Alabama Rural Water Association
Rates: Single/Double $139
Cutoff Date: February 17, 2020

All reservations must be accompanied by a one night Non Refundable room deposit at the time of booking. The Hotel will not hold any reservations unless secured in this manner.
The Cost of Parking at The Battle House is not included in the Discounted Room Rate.

Hampton Inn & Suites
62 South Royal Street
Mobile, AL 36602
Phone: 251-436-8787
Toll Free: 800-426-7866

Group Code ARW
Rates: Double/King $129 Suites $149
Cutoff Date: February 17, 2020

All reservations must be accompanied by a one night Non Refundable room deposit at time of booking.
The Cost of Parking at the Hampton Inn is $9 per day

CONFERENCE AT A GLANCE

SUNDAY, MARCH 15, 2020

8:00 a.m.	–	10:00 a.m.	**Heavy Equipment Move In Only**
8:00 a.m.	–	6:00 p.m.	**Exhibit Hall Set-up and Registration** ***Mobile Convention Center***
10:30 a.m.			**Golf Tournament Registration**
11:30 a.m.	–	12:30 p.m.	**Putting Competition**
1:00 p.m.			**ARWA 23rd Annual Golf Tournament** ***Robert Trent Jones Golf Trail*** ***Magnolia Grove, Mobile***
3:00 p.m.	–	6:00 p.m.	***Utility Registration Desk Open – Early Registration*** ***Mobile Convention Center***

MONDAY, MARCH 16, 2020

7:30 a.m.	–	8:30 a.m.	**Exhibit Hall Set up**
7:30 a.m.	–	11:30 a.m.	**Registration Desk Open**
8:30 a.m.	–	11:30 a.m.	**Exhibit Hall Open**
10:00 a.m.	–	4:30 p.m.	**Water Technical Training Session**
11:30 a.m.	–	1:00 p.m.	**Society of Water Professionals Annual Membership Luncheon**
1:00 p.m.	–	4:30 p.m.	**Legal Issues and Management Training Session**
1:00 p.m.	–	5:00 p.m.	**Exhibit Hall Open**
1:30 p.m.	–	4:30 p.m.	**Registration Desk Open**
5:00 p.m.			**Welcome Reception** – *Exhibit Hall*
6:00 p.m.			**"A Taste of Southern Hospitality" Seafood Buffet** *Exhibit Hall*
6:30 p.m.			**PAC Raffle Giveaway**

PAC Raffle Tickets will be sold until 6:30 p.m. when the Raffle begins

TUESDAY, MARCH 17, 2020

7:30 a.m.	–	3:00 p.m.	**Exhibit Hall Open** *Continental Breakfast Provided in Exhibit Hall - Door Prizes*
8:00 a.m.	–	11:30 a.m.	**Registration Desk Open**
8:00 a.m.	–	11:30 a.m.	**Legal Issues and Management Training Session**
8:00 a.m.	–	11:30 a.m.	**Wastewater Technical Training Session**
8:30 a.m.	–	11:30 a.m.	**Purchase Water System Training Session**
11:30 a.m.	–	1:00 p.m.	**Rural Water Country Luncheon** – *Exhibit Hall*
11:30 a.m.	–	1:00 p.m.	**Water Taste Test** – *Exhibit Hall*
1:00 p.m.	–	4:00 p.m.	**Registration Desk Open**
1:00 p.m.	–	4:30 p.m.	**General Session**
1:30 p.m.	–	4:00 p.m.	**Spouse Program**
3:00 p.m.	–	5:30 p.m.	**Exhibit Hall Breakdown**
4:30 p.m.			**Caucus: ARWA Districts 1, 6 & 7**
6:00 p.m.			**Social**
7:00 p.m.			**Banquet**

Quality On Tap!
Our Commitment Our Profession

WEDNESDAY, MARCH 18, 2020

8:00 a.m.	–	11:30 a.m.	**Registration Desk Open**
8:00 a.m.	–	8:45 a.m.	**Door Prize Drawings and ARWA Annual Business Meeting**
8:00 a.m.	–	10:00 a.m.	**Additional Heavy Equipment Removal**
8:45 a.m.	–	11:30 a.m.	**General Session**
11:30 a.m.	–	1:00 p.m.	**ARWA 29th Annual Awards Luncheon** *'"4 Wheeler Giveaway"*

ARWA GOLF TOURNAMENT
RETURNING TO RTJ – Mobile

SUNDAY, MARCH 15, 2020

MAGNOLIA GROVE
Mobile, AL

Plan to join us on Sunday, March 15, 2020 when the ARWA will hold it's 23rd Annual Golf Tournament Fundraiser in support of the John A. Garrett Scholarship Fund. If you like to play golf, visit with friends or just enjoy a spring Sunday afternoon outdoors, this is the date, place and time.

Robert Trent Jones Golf Trail
Magnolia Grove

7001 Magnolia Grove Parkway
Mobile, AL 36618

Sunday, March 15, 2020

10:30 a.m.	**Tournament Registration**
11:30 a.m.	**Putting Competition Begins**
1:00 p.m.	**Shotgun Start**

Sponsorship Opportunities

Hole Sponsor
Tournament Sponsor
Team Choice Sponsor
Lunch Sponsor
Putting Competition Sponsor
& more

Hole –N– One Giveaway
Prizes, Prizes and More Prizes

More information will follow, but *MARK THE DATE NOW!!!*

GOLF TOURNAMENT

Alabama Rural Water Association

23rd Annual Golf Tournament

SUNDAY, MARCH 15, 2020

ALABAMA'S ROBERT TRENT JONES GOLF TRAIL

Robert Trent Jones Golf Trail, Magnolia Grove • 7001 Magnolia Grove Pkwy • Mobile, AL
10:30 a.m. Golf Tournament Registration • 11:30 a.m. – 12:30 p.m. Putting Competition
1:00 p.m., Shotgun Start

Lunch Provided On Site

Teams will be determined by golf course staff, except for those Golf Tournament "Team Choice" Sponsors who may build their own team. *NO SPECIAL REQUEST WILL BE GRANTED BY THE ARWA STAFF.*

Format: Post-Flighted Golf Tournament

Prizes: 1st Place Prize awards will be given to the top team of each flight. Additional winners will be recognized for the longest drive and closest to the pin. Many great prizes to be awarded!

Each Player Registration includes:

- 1 Mulligan - a "do over" or an extra stroke allowed after a poor shot, not counted on the scorecard
- 1 Toss - the ability for a player to pick up and 'toss' his or her golf ball after a shot. The toss will extend the shot and not be counted on the scorecard.
- 1 Entry to the Putting Competition
- 18 holes with cart, box lunch, and prizes

Price: $100 per Utility Player
$120 per Exhibitor / Company Player
$120 per Outside Guest

Putting Competition

Two Round Event – First putt will be qualifying putt for the championship putt. Second putt will be the championship putt. Players making both putts will enter a 'putt-off' until a single champion remains. The Qualifying Round will only allow one putt. No practice putts allowed. Entry included in registration fee.

String Game

Individual players will be able to purchase one String and a Power Drive for $10.00. The string will be blindly drawn from a box containing strings that vary in length. Each player can use his or her string once for their team to pick up a putt within the length of that string without counting a stroke. There can be no cutting or re-use of the string.

POWER DRIVE – Can't be used on the long drive hole. Men are allowed to play from the Women's tee box on one hole. Women will hit from Women's tee, then add 30 yards to the result of that shot.

Hole in One Prize on all Par 3s including $15,000 Grand Prize

Your support of the ARWA 23rd Annual Golf Tournament benefits the John A. Garrett Scholarship Fundand is tax-deductible. It enables the ARWA to offer scholarship award opportunities for educational enhancement to the water and wastewater utility personnel in Alabama.

ARWA Provides Educational Assistance

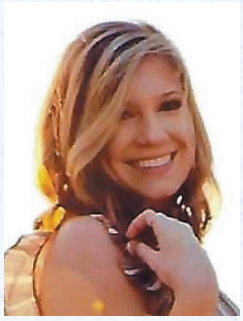
2019 Scholarships Awarded

Congratulations to all who applied and especially to those selected as the 2019 winners!

The ARWA has for many years supported an Annual Golf Tournament Fundraiser in support of the John A. Garrett Scholarship Fund. Each year monetary support offers two $750 scholarships to deserving applicants in each of the State's three regions. The 2019 Winners are shown.

Chosen to receive the ARWA educational scholarships for the Fall 2019 enrollment were:

NORTHERN REGION



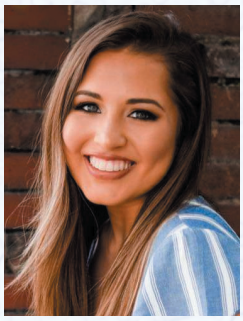
Erin Olivia McCord

Erin is the daughter of Pam McCord, Administrative Assistant of the Piedmont Water Works & Sewer Board in Calhoun County. Erin is a 2019 graduate from Piedmont High School with a 4.0 GPA. Erin is planning to attend Gadsden State Community College where she will pursue a Degree in Nursing.

Elizabeth Ann Smith

Elizabeth is the daughter of Norman Smith, Journeyman Pipefitter of the Tuscumbia Utilities in Colbert County. Elizabeth is a 2019 graduate from Deshler High School with a 4.0 GPA. Elizabeth is planning to attend Samford University where she will pursue a Degree in Pre-pharmacy.

CENTRAL REGION



Ashley Beth Tyson

Ashley is the daughter of Scarlett Tyson, Accounts Receivable Clerk of the Chilton Water Authority in Chilton County. Ashley is a 2019 graduate from Chilton County High School with a 3.33 GPA. Ashley is planning to attend Jefferson State Community College where she will pursue a Degree in Nursing.

Kayla Ashley Veal

Kayla is the daughter of Anthony Veal, Operator of the Greenpond Water System in Bibb County. Kayla is a 2019 graduate of Brookwood High School with a 4.0 GPA. She is planning to attend the University of Alabama, where she will pursue a Bachelor of Arts Degree.

SOUTHERN REGION

Daja Damia Johnson

Daja is the daughter of Darlene Johnson, Supervisor of the Monroeville Water Works & Sewer Board in Monroe County. Daja is a 2019 graduate of Monroe County High School with a 3.33 GPA. Daja is planning to attend Auburn University in Montgomery where she will pursue a Degree in Civil Engineering.

Andrew Scott McKinley Selph

Andrew is the son of Amanda Selph, Business Manager of the Belforest Water System in Baldwin County. Andrew is a 2019 graduate of Baldwin County High School with a 3.79 GPA. Andrew is planning to attend Auburn University where he will pursue a Degree in English.

EXHIBITOR GENERAL INFORMATION

Location

Mobile Convention Center
1 South Water Street
Mobile, AL 36602

Space Availability

Exhibit Hall Standard Exhibit Space includes one 2' x 6' table, cloth, skirt, 2 chairs, one 110V/20AMP electrical service and 2 representatives. Only two Exhibit Hall Standard Exhibit Spaces per exhibitor may be reserved. Heavy equipment space may also be purchased on a first-come, first-served basis as well as other Exhibit Space options. The ARWA reserves the right to alter the exhibit hall floor plan as necessary.

Exhibit Schedule

Sunday, March 15, 2020

8:00 a.m. - 10:00 a.m.		Heavy Equipment Move In Only
8:00 a.m. - 6:00 p.m.		Exhibit Hall Set-up and Registration *Mobile Convention Center*
10:30 a.m.		Golf Tournament Registration
11:30 a.m. - 12:30 p.m.		Putting Competition
1:00 p.m.		ARWA Golf Tournament Robert Trent Jones Golf Trail, Magnolia Grove
3:00 p.m. - 6:00 p.m.		Utility Registration Desk Open *Mobile Convention Center*

Monday, March 16, 2020

7:30 a.m. - 8:30 a.m.		Exhibit Hall Setup
8:30 a.m. - 11:30 a.m.		Exhibit Hall Open
11:30 a.m. - 1:00 p.m.		Lunch on your own
1:00 p.m. - 5:00 p.m.		Exhibit Hall Open
5:00 p.m.		Welcome Reception in Exhibit Hall
6:00 p.m.		"A Taste of Southern Hospitality" Seafood Buffet
6:30 p.m.		PAC Raffle Giveaway

Tuesday, March 17, 2020

7:30 a.m.		Exhibit Hall Open Continental Breakfast in Exhibit Hall
11:30 a.m.		Rural Water Country Luncheon Water Taste Test - *Exhibit Hall*
1:00 p.m.		Exhibit Hall Open
3:00 p.m. - 5:30 p.m.		Exhibit Hall Breakdown

Wednesday, March 18, 2020

8:00 a.m. - 10:00 a.m.		Additional Heavy Equipment Removal

Note: Times are subject to change. Check your Conference program for verification.

Shipping

Exhibit materials may be shipped to our general contractor, Veal Convention Services (VCS), in advance for delivery to the show floor. Contact VCS at (205) 328-1010 for pricing and instructions relating to freight handling services. **The deadline for your advance freight to be delivered to the VCS warehouse is Friday, March 6, 2020.** VCS will also be available to assist with outbound freight after the show closes.

Vehicle Unloading and Parking

An exhibitor may unload vehicles by utilizing the Service Drive. There will be uniformed attendants to direct you for off-loading. The Garage should only be used for **small equipment that does not require a flatbed cart to transport**. Parking at the Convention Center is **$5.00 per vehicle, per day**. All exhibitors will be allowed in and out privileges (based on availability) when the parking booth is manned.

- The Exhibit Hall will open at 8:30 a.m. on Monday, March 16, 2020. All setups must be completed by 8:30 a.m. Monday, March 16th. If an exhibit is not set up by 8:30 a.m. March 16, 2020 the ARWA reserves the right to assign that exhibit space to another company.
- A representative must be present at their exhibit space(s) at all times while the Exhibit Hall is open. All company representatives must wear their conference name badge at all times.
- All exhibits must remain intact until 3:00 p.m. on Tuesday, March 17th.

PAC Raffle Giveaway

ARWA will conduct its annual "PAC Raffle Giveaway" to benefit the ARWA Political Action Committee. Raffle tickets may be purchased by exhibitors to pass out to those attendees visiting your Exhibit Booth as shown on the registration form.

Door Prizes

Exhibitors may donate items for door prize drawings. ARWA will conduct these drawings at various times during the Conference. Drawings will also be held in the Exhibit Hall during breaks at the donating Exhibit Booth. Door prizes must be registered at the Registration Desk upon arrival.

Golf Tournament

Enjoy the RTJ Experience – Magnolia Grove Golf Course – Mobile. Participate in the ARWA Annual Golf Tournament benefiting the John A. Garrett Scholarship Fund. Exhibitors may register on the Conference Registration Form.

Sponsorship

Exhibitors may sponsor Conference activities for additional exposure. (See Sponsorship Opportunities.)

Wireless/Wired Internet Service

Service Single Day internet access is available for $14.95 per device. Please log in to Mobile Convention Wi-Fi in the networks connections on your computer. Then you will open your internet browser where you will be prompted to enter your credit card information. For wired internet service, please contact JMF Solutions at 877-404-4717 prior to your arrival, to set up service.

EXHIBITOR GENERAL RULES AND PROCEDURES

- No signs, banners or displays will be permitted in the Exhibit Hall without approval.
- No exhibitor shall assign or sublet any part of the space allotted to them except by written permission of the ARWA, nor shall they exhibit, or permit to be exhibited in their space any merchandise or advertising matter not a part of the line in their regular course of business.
- ARWA reserves the right to restrain any exhibit materials, construction or curtains that obstruct the view of adjacent spaces.
- No helium balloons are permitted in the Exhibit Hall.
- No merchandise may extend out of the exhibit space into the aisles.
- An exhibitor may unload vehicles by utilizing the Service Drive. There will be uniformed attendants to direct you for off-loading. The Garage should only be used for **small equipment that does not require a flatbed cart to transport**. Parking at the Convention Center is **$5.00 per vehicle, per day**. All exhibitors will be allowed in and out privileges (based on availability) when the parking booth is manned.
- The Exhibit Hall will open at 8:30 a.m. on Monday, March 16, 2020. All setups must be completed by 8:30 a.m. Monday, March 16th. If an exhibit is not set up by 8:30 a.m. March 16, 2020 the ARWA reserves the right to assign that exhibit space to another company.
- A representative must be present at their exhibit space(s) at all times while the Exhibit Hall is open. All company representatives must wear their conference name badge at all times.
- All exhibits must remain intact until 3:00 p.m. on Tuesday, March 17th.
- The exhibitor assumes the entire responsibility and liability for losses, damages and claims arriving out of injury, damage or theft to the exhibitor's displays, equipment and other property brought upon the premises and shall indemnify and hold harmless the facility, agents, servants, employees and ARWA from any and all such losses, damages and claims.
- Exhibitors and all other parties must comply with Federal, State, Municipal and Center mandated fire codes which apply to public assembly facilities.
- All batteries must be disconnected. Fuel tanks are limited to 1/4 capacity. All keys will be held by Convention Center Loss Prevention. Vehicles will be inspected for compliance.

- The Mobile Convention Center is not responsible for loss or damage to merchandise, displays or articles sent or brought by exhibitor; the organization or its attendees. The Convention Center provides routine security services. The organization will be responsible for ordering and paying for any additional security required by the organization to protect exhibits, merchandise or to monitor attendance of an event. The Mobile Convention Center must approve all contract security arrangements.
- No food or beverages may be brought into the Mobile Convention Center. Any food sampling must be a direct component of your business, and must be approved prior to show start.
- Circumstances and operations not covered in these rules will be subject to interpretation, stipulations and decisions deemed necessary and appropriate.
- **Please DO NOT ship directly to the Mobile Convention Center.** Exhibit materials may be shipped to our general contractor, Veal Convention Services (VCS), in advance for delivery to the show floor. Contact VCS at (205) 328-1010 for pricing and instructions relating to freight handling services. **The deadline for your advance freight to be delivered to the VCS warehouse is Friday, March 6, 2020.** VCS will also be available to assist with outbound freight after the show closes.
- No pets are allowed in the Mobile Convention Center including the space occupied by the ARWA for the purpose of the ARWA Annual Conference Activities.

CANCELLATION POLICY

Exhibitors may register by Fax, On-Line or U S Mail, however, space is not guaranteed unless full payment is received within two weeks of reservation date. Exhibitor Registration must be received by the ARWA on or before Friday, February 28, 2020. Refund requests for cancellations must be in writing and will not be honored after this date. All cancellations will be assessed a $100 processing fee per company.

- Standard Exhibit Spaces (10' X 10')
  - Section 100.....101 – 120
  - Section 200.....201 – 234
  - Section 300.....301 – 318
  - Section 400.....401 – 408
- End Cap Exhibit Spaces (10' X 20').....E1 – E19
- Quad Exhibit Spaces (20' X 20').....Q30 – Q36
  {Equivalent to four (4) Standard Spaces, or two (2) End Cap Spaces, (open floor plan, NO curtains)}
- Combo Exhibit Spaces (30' X 20').....C40 – C45
  {Equivalent to six (6) Standard Spaces, three (3) End Cap Spaces, one (1) End Cap Space and four (4) Standard Spaces, or two (2) End Cap Spaces and two (2) Standard Spaces, (open floor plan, NO curtains)}
- Heavy Equipment Exhibit Spaces (15' X 20') .....H59 – H64
  {Open floor plan, NO curtains}
- The ARWA reserves the right to alter this Exhibit Hall floor plan, as necessary.

ARWA ALABAMA RURAL WATER ASSOCIATION

EXHIBIT HALL LAYOUT

SPONSORSHIP OPPORTUNITIES

Golf Tournament Hole(s) Sponsor $100
$100 per hole sponsored. Includes hole signage.

Golf Tournament Sponsor $275
Provides recognition through various tournament marketing materials, signage, and announcements

Golf Tournament "Team Choice" Sponsor $850
Includes all four players. Provides the freedom to build your own 4 person team. Each player on a team receives 1 Mulligan, 1 Toss, 1 Entry into the Putting Competition, and 18 holes with cart, box lunch, and prizes.

Golf Tournament Putting Competition Sponsor $500
Provides an opportunity for Company Sponsorship of the Putting Competition on Sunday, March 15, 2020. Company Representative may market products and services while also handling the Putting Competition Activity. Multiple companies may participate. Company player included.

Golf Tournament Lunch Sponsor $1,000
Provides recognition through varioius tournament marketing materials, signage and announcements.

Bronze Sponsor $300
Bronze Sponsor will be recognized throughout the Conference by Sponsorship Signs, in the Annual Conference Program, and through the ARWA continuous informational Exhibit Hall slide show.

Silver Sponsor $750
Silver Sponsor will be recognized throughout the Conference by Sponsorship Signs, in the Annual Conference Program, and through the ARWA continuous informational Exhibit Hall slide show as well as Special Recognition during the Rural Water Country Luncheon on Tuesday, March 17, 2020.

Gold Sponsor $1,250
Gold Sponsor will be recognized throughout the Conference by Sponsorship Signs, in the Annual Conference Program, and through the ARWA continuous informational Exhibit Hall slide show as well as Special Recognition during the PAC Raffle Giveaway on Monday, March 16, 2020 and the Rural Water Country Luncheon on Tuesday, March 17, 2020.

Platinum Sponsor $2,500
Platinum Sponsor will be recognized throughout the Conference by Sponsorship Signs, in the Annual Conference Program, and through the ARWA continuous informational Exhibit Hall slide show as well as Special Recognition during the PAC Raffle Giveaway on Monday, March 16, 2020 and the Rural Water Country Luncheon on Tuesday, March 17, 2020. Additional recognition will be provided during the Opening Session in Rooms 204 A & B on Monday, March 16, 2020.

Diamond Sponsor . . . . . $5,000 or greater
Diamond Sponsor will be recognized throughout the Conference by Sponsorship Signs, in the Annual Conference Program, and through the ARWA continuous informational Exhibit Hall slide show as well as Special Recognition during the PAC Raffle Giveaway on Monday, March 16, 2020 and the Rural Water Country Luncheon on Tuesday, March 17, 2020. Additional recognition will be provided during the Opening Session in Rooms 204 A & B on Monday, March 16, 2020. Special recognition is provided through the ARWA Conference App and a special award recognition will be given during the Monday, Society of Water Professionals Luncheon.

Check the Sponsorship of your choice on the Conference Registration Form and return to the ARWA.

EXHIBITOR/COMPANY REPRESENTATIVE REGISTRATION FEES

STANDARD EXHIBIT SPACE

Includes one (1) 2'x 6' table, two (2) chairs, one (1) 110V/20 amp electrical service, two (2) representatives, including all meal functions with the exception of the Society of Water Professionals Luncheon. Additional Exhibit Spaces purchased includes one (1) 2' x 6' table and no additional representatives.

Standard Exhibit Space Member	(10 x 10)	(See Exhibit Hall Layout)	$750	$_____
Standard Exhibit Space Non-Member	(10 x 10)	(See Exhibit Hall Layout)	$1,250	$_____
2nd Standard Exhibit Space Member	(10 x 10)	(See Exhibit Hall Layout)	$400	$_____
2nd Standard Exhibit Space Non-Member	(10 x 10)	(See Exhibit Hall Layout)	$550	$_____

END CAP EXHIBIT SPACE

Includes one (1) 2'x 6' table, two (2) chairs, one (1) 110V/20 amp electrical service, two (2) representatives, including all meal functions with the exception of the Society of Water Professionals Luncheon. Additional Exhibit Spaces purchased with End Cap include only one (1) 2' x 6' table and no additional representatives.

End Cap Exhibit Space Member	(10 x 20)	(Spaces E1 - E19)	$900	$_____
End Cap Exhibit Space Non-Member	(10 x 20)	(Spaces E1 - E19)	$1,500	$_____

QUAD EXHIBIT SPACE

Open Floor Plan without curtains. Includes two (2) 2'x 6' tables, two (2) chairs, one (1) 110V/20 amp electrical service, two (2) representatives, including all meal functions with the exception of the Society of Water Professionals Luncheon. This space is equivalent to four (4) Standard Spaces or two (2) End Cap Spaces.

Additional Exhibit Spaces purchased with Quad includes only one (1) 2' x 6' table and no additional representatives.

Quad Exhibit Space Member	(20 x 20)	(Spaces Q30 - Q36)	$1,100	$_____
Quad Exhibit Space Non-Member	(20 x 20)	(Spaces Q30 - Q36)	$1,700	$_____

COMBO EXHIBIT SPACE

Open Floor Plan without curtains. Offers the ability to Exhibit products and Heavy Equipment all in one area. Includes two (2) 2'x 6' tables, two (2) chairs, one (1) 110V/20 amp electrical service, two (2) representatives, including all meal functions with the exception of the Society of Water Professionals Luncheon.

This space is equivalent to six (6) Standard Spaces or three (3) End Cap Spaces.

Combo Exhibit Space Member	(30 x 20)	(Spaces C40 - C45)	$1,450	$_____
Combo Exhibit Space Non-Member	(30 x 20)	(Spaces C40 - C45)	$2,200	$_____

HEAVY EQUIPMENT EXHIBIT SPACE

Without Standard Space(s) Purchase

Includes two (2) representatives, 110V/20 amp electrical service and two (2) chairs, one (1) 2' x 6' table and all meal functions with the exception of the Society of Water Professionals Luncheon.

Heavy Equipment Space Member	(15 x 20)	(Spaces H59 - H64)	$800	$_____
Heavy Equipment Space Non-Member	(15 x 20)	(Spaces H59 - H64)	$1,500	$_____

With Standard Space(s) Purchase

Includes 110V/20 amp electrical service only. No additional representatives, tables or chairs.

Heavy Equipment Space Member	(15 x 20)	(Spaces H59 - H64)	$500	$_____
Heavy Equipment Space Non-Member	(15 x 20)	(Spaces H59 - H64)	$800	$_____

EXHIBITOR/COMPANY REPRESENTATIVE REGISTRATION FEES

EXHIBIT HALL BREAKDOWN

3:00 p.m. – 5:30 p.m. . . . . Tuesday, March 17, 2020

HEAVY EQUIPMENT REMOVAL

3:00 p.m. – 5:30 p.m. . . . . Tuesday, March 17, 2020
8:00 a.m. – 10:00 a.m. . . . . Wednesday, March 18, 2020

Additional Exhibitor/Company Representatives Full Registration (First two representatives included in initial space purchased)	$200 _____ x $200	$_____
Non Exhibitor Company Representative One Day Registration (No Meal Ticket Included)	$500 _____ x $500	$_____
Spouse Full Registration	$200 _____ x $200	$_____
Scholarship Fundraiser Golf Tournament (per exhibitor/company player)	$120 _____ x $120	$_____
Scholarship Fundraiser Golf Tournament (per utility player)	$100 _____ x $100	$_____
Scholarship Fundraiser Golf Tournament (per outside guest player)	$120 _____ x $120	$_____
String Game/Power Drive ($10 per player)	$ 10 _____ x $ 10	$_____

MEAL TICKETS AND OTHER EVENTS (No Vegetarian or Special Food Requests Available)

Non-Member-Society of Water Professionals 1 Yr Membership Dues	$ 75 x _____	$ _____
Must be a Member of the Society of Water Professionals to attend Luncheon (Monday, March 16, 2020)		
"A Taste of Southern Hospitality" – Seafood Buffet (Monday, March 16, 2020)	$ 55 x _____	$ _____
Rural Water Country Luncheon (Tuesday, March 17, 2020)	$ 40 x _____	$ _____
Banquet (Tuesday, March 17, 2020)	$ 55 x _____	$ _____
Awards Luncheon (Wednesday, March 18, 2020)	$ 40 x _____	$ _____

Note: All Company/Exhibitor Representatives must be registered and obtain a Conference Name Badge for Exhibit Hall Entry.

OTHER PARTICIPATION

PAC Raffle Tickets	$20 for 30 tickets	
List the name of the person who will pick up PAC Raffle Tickets:	$30 for 60 tickets	$_____

_____

Sponsorship Selection: (See Sponsorship Opportunities page for specific details.)

☐ Golf Tournament Hole Sponsor	$100	$_____
☐ Golf Tournament Sponsor	$275	$_____
☐ Golf Tournament "Team Choice" Sponsor	$850	$_____
☐ Golf Tournament Putting Competition Sponsor	$500	$_____
☐ Golf Tournament Lunch Sponsor	$1,000	$_____
☐ Bronze Sponsor	$300	$_____
☐ Silver Sponsor	$750	$_____
☐ Gold Sponsor	$1,250	$_____
☐ Platinum Sponsor	$2,500	$_____
☐ Diamond Sponsor	$5,000 or more	$_____

Sponsorship Amount $_____

TOTAL CONFERENCE COST . . . . . $_____

Door Prize (Please list your donation description)_____

_____

CANCELLATION POLICY

Exhibitors may register by Fax, On-Line or U S Mail, however, space is not guaranteed unless full payment is received within two weeks of reservation date. Exhibitor Registration must be received by the ARWA on or before Friday, February 28, 2020. Refund requests for cancellations must be in writing and will not be honored after this date. All cancellations will be assessed a $100 processing fee per company.

MAIL CONFERENCE REGISTRATION TO:
ARWA, 2576 BELL ROAD, MONTGOMERY, AL 36117 OR FAX (334) 396-7090
Or Register On-Line at www.alruralwater.com Credit Cards accepted

EXHIBITOR/COMPANY REPRESENTATIVE REGISTRATION

Company Name _____ Exhibitor Contact Name _____
Brief description of your company products and services _____
Address _____
City _____ State _____ Zip _____ County _____
Phone (_____) _____ Fax (_____) _____ E-mail _____

Name of Principal Representative:
(Exhibit Hall Standard Exhibit Space includes Two Representatives)
1. _____ 2. _____
Cell Number _____ Cell Number _____

Additional Exhibitor Representatives:
($200 per Representative in addition to Standard Representative)
1. _____ 2. _____
3. _____ 4. _____

Non Exhibitor Company Representative One Day Registration $500 x _____ (No Meal Ticket Included)
1. _____ 2. _____

Exhibit spaces will be reserved on a first-come first-serve basis. Please see Exhibit Hall Layout.
Space Preferences: Exhibit Hall 1st _____ 2nd _____ 3rd _____
Heavy Equipment Preference: 1st _____ 2nd _____ 3rd _____
Description of Heavy Equipment _____
Approximate Size/Length? Weight? _____

Door Prizes:

Door Prizes may be donated by Exhibitors. Door Prize drawings will be conducted at various times during the Conference. To participate, please provide the name of your Door Prize below. All Door Prizes must be registered at the Registration Desk upon arrival.
Description of Door Prize(s) _____
_____

GOLF TOURNAMENT REGISTRATION *(Please photocopy for each player)*

Robert Trent Jones Golf Trail, Mobile, Magnolia Grove • Sunday, March 15, 2020

10:30 a.m. Golf Registration • 11:30 a.m. – 12:30 p.m. Putting Competition • 1:00 p.m. Shotgun Start • Format: Post Flighted Golf Tournament

Name _____ Cell Number _____
Representing _____ Telephone Number _____
Address _____
City _____ State _____ Zip _____
Handicap _____ or Average Score 80 90 100 Other

PRIZES:
Awarded to top team of each flight, longest drive, closest to pin and
$15,000 HOLE-IN-ONE GIVEAWAY
Additional Prizes awarded for all Par 3 Hole N One

PRICE:
$100 per Utility Player
$120 per Exhibitor/Company Player
$120 per Outside Guest (See Conference Registration Fees page for full details)

STRING GAME – POWER DRIVE:
Individual players will be able to purchase one String and a Power Drive for $10.00 on-site or by the registration form. The string will be blindly drawn from a box containing strings that vary in length. Each player can use his or her string once for their team to pick up a putt within the length of that string without counting a stroke. There can be no cutting or re-use of the string. **POWER DRIVE** – Can't be used on the long drive hole. Men are allowed to play from the Women's tee box on one hole. Women will hit from Women's tee, then add 30 yards to the result of that shot.

MAIL CONFERENCE REGISTRATION TO:
ARWA, 2576 BELL ROAD, MONTGOMERY, AL 36117 OR FAX (334) 396-7090
Or Register On-Line at www.alruralwater.com Credit Cards accepted

ARWA
ALABAMA RURAL WATER ASSOCIATION

Quality On Tap!
Our Commitment Our Profession

2020 Vision

The Future of Water is Clear

Alabama Rural Water Association
2576 Bell Road
Montgomery, AL 36117

PRSRT STD
U.S. POSTAGE
PAID
PERMIT NO. 306
MONTGOMERY, AL

ALABAMA RURAL WATER ASSOCIATION

2020 Vision

The Future of Water is Clear

42nd Annual Technical Training Conference

MARCH 15–18, 2020

MOBILE CONVENTION CENTER

EXHIBITOR PACKAGE